

spotlight on a  
**DISABILITY-OWNED  
BUSINESS ENTERPRISE**

## JEMNI takes home 2015 Disability-Owned Business Enterprise of the Year Award

JEMNI Inc., certified by the USBLN as a disability-owned business enterprise (DOBE) and service-disabled veteran-owned small business (SDVOSB) focusing on packaging design and nationwide fulfillment services was awarded the 2015 Disability-Owned Business Enterprise of the Year Award.

As a veteran himself, Mark Ellson, has a passion for hiring veterans as the business grows. It's no secret that veterans are experts in logistics, supply chain and the distribution business.

After leaving the service, Mark spent more than 30 years in progressive leadership roles within large private manufacturing companies. In 2008 he was able to realize his lifelong dream of being his own boss and controlling his career.



*Photo: Mark Ellson, JEMNI, accepting the 2015 DOBE of the Year award. From left to right: Marji McMillan, Southwest Airlines; Cami Turcotte, USBLN; Mark Ellson, JEMNI; and Jill Houghton, USBLN.*

JEMNI Inc. is a value-added reseller (VAR) packaging solution (design, plan and build) provider. It helps customers gain competitive advantages through efficient “green” sourcing. This includes:

- Packaging design
- Printing/fulfillment services
- Facilities solutions (safety, personal protection equipment, liners, tapes and janitorial)
- Kitting/small assembly services

- Facilitation of third party logistics
- Warehousing services
- Energy conservation products
- Supply chain management

In addition, JEMNI provides resources as close to the customer as possible to create world-class customer service. The company is mentored by Veritiv, a multibillion dollar distribution company specializing in paper products, printing and packaging and facility solutions. Through this mentorship, it allows JEMNI to have a global reach with local expertise and leverage Veritiv's nationwide distribution facilities.

Being honored as the DOBE of the Year is a reflection of the hard work by JEMNI employees and their commitment to "value." JEMNI competes against many large distribution companies, but given the chance to prepare a quote, JEMNI will win. This award helps JEMNI continue to build awareness with companies that struggle to include DOBE's into the supplier diversity program.

In addition, Mark has a passion for helping veterans and has committed to developing and launching a website that will allow veterans to evaluate and comment on any non-profit services they receive.

Mark's message to other DOBE's is to not lose focus. There were days he questioned his business model, but perseverance and commitment paid off.

Mark is a dedicated individual that utilizes his engineering and business expertise bringing value added solutions to his customers while helping veterans nationwide. Congratulations to JEMNI Inc. for being named DOBE of the Year.